# NORWEGIAN GOVERNMENT PENSION FUND GLOBAL

**REAL ESTATE PORTFOLIO REPORT, 2015** 



December 2016



## **EXECUTIVE SUMMARY**

This report, commissioned by the Ministry of Finance, has been prepared by MSCI to provide quality assurance of Norges Bank's return calculations and to provide a return objective (benchmark) with corresponding benchmarking analysis of the Government Pension Fund Global ("GPFG") real estate portfolio.

In the report, MSCI verifies Norges Bank's calculations of total return for the real estate portfolio at 23.7% measured in NOK. This Net Asset Value (NAV) return is based upon fund subsidiaries and structures used for holding real estate assets, taking into account the effects of leverage, other assets and liabilities, fees, and any other financial structuring.

Separate to this report, Norges Bank have been verified as being GIPS (Global Investment Performance Standard) compliant. The balance sheet and income statement have been subject to external audit by Deloitte AS.

MSCI's methodology begins with the calculation of direct property level returns, which are then subsequently built up by adding elements of fund structures to produce a fund level return ("Bottom-up approach"). As explained in the report, this may lead to different return figures from the bottom up MSCI approach and the Norges Bank methodology. The reasons for these differences are covered in the report and relate to the dual role of the report, which is to provide both quality assurance of the Norges Bank return calculations and the benchmarking of real estate performance.

Beyond the differences in methodology, it is important to recognise that in each stage of building up a real estate portfolio there are likely to be differences between the portfolio and benchmark performance. These differences, which arise due to asset concentration and the acquisition costs associated with building the real estate portfolio, become less significant once the portfolio has moved beyond its construction phase.

MSCI's methodology gives a total return of 24.0% and 24.1% measured in NOK, for the real estate portfolio and the benchmark respectively. All returns are based on data held throughout the year-ending December 2015, except where stated differently. In local currency, the portfolio underperformed the benchmark by 52 basis points with a total return of 10.2% - mainly due to underperforming investments in the US market. Overall, there is a strong FX impact, mainly driven by investments in the US and Switzerland & Germany.

However, such benchmark comparisons should, as highlighted in the report, be interpreted with caution when a portfolio is under construction. The variation in market performance within countries, particulary evident at a city level, is covered in the market review section.

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## **EXPLANATORY SECTION**

## BACKGROUND AND ROLE OF MSCI

This report has been commissioned by the Ministry of Finance of Norway ('MoF') and has been prepared by MSCI.

The scope of the report, which incorporates the two approaches to performance measurement, is as follows:

- Quality assurance on the performance calculations carried out by Norges Bank.
- The calculation of the direct property performance of the Government Pension Fund Global ('GPFG')
   Property Portfolio (the 'Portfolio') relating to the return objective (benchmark) as described in the 'real estate benchmarking' chapter.

MSCI does not perform an audit control on the underlying data provided by Norges Bank or any other third party, which has been required to perform relevant calculations, and this should not be seen to fall under the scope of this report. Separately to this report however, the GPFG balance sheet and income statement have been subject to external audit.

### COMPONENTS OF NET FUND RETURN

Within the components of the Net Fund Return analysis, we begin to link the unleveraged direct property-level performance to the overall fund-level performance via different fund structures. Elements of fund structure include the impacts of leverage, cash, tax and management fees. An additional part of performance is the contribution from the public real estate in which Norges Bank has invested. However, the return of the public real estate investment is not included in the property level analytics and therefore not in the disaggregation by property type and geography.

The analysis shows the impact of each element of the fund structure in percentage points, indicating whether it had a positive or negative contribution to the overall fund performance. The quantifiable differences between the MSCI bottom-up methodology and Norges Bank's top-down methodology have been split between base case capital difference and the resolution from daily to monthly. The base case capital ("capital recognition policy") difference highlights the impact on returns due to the difference in the MSCI and Norges Bank capital employed. The resolution of daily to monthly relates to the calculation methodology of Time Weighted Returns, as Norges Bank calculates performance at month-end and assumes that capital transfers take place at month-end, whereas it is MSCI methodology only to calculate performance at month end.

## **DIFFERENCES IN METHODOLOGY**

Following comparative reviews of the Norges Bank and MSCI standard performance calculation methodologies, the differences can be summarised as follows:

DIFFERENCE	NORGES BANK	MSCI
Foreign exchange rates	GPFG values in both NOK and Currency Basket (CCY); converted monthly, and upon significant capital transfer events.	Values converted to Norwegian Kroner (NOK) at WM/Reuters end- month closing spot rates.
Acquisition & valuation	Acquisition price, then held down until next valuation.	Acquisition price, then interpolated between valuations.
Calculation method	Time Weighted Returns (TWR) calculated at month end, and capital transfer events.	Time Weighted Returns (TWR) calculated at month end.

## QUALITY ASSURANCE CALCULATIONS

The publication of the GPFG annual report makes the investment return performance across all asset classes publically available, along with all of the calculation methodologies used in generating these returns. For the real estate asset class, MSCI has performed a control function to validate the performance calculations of Norges Bank, the purpose of which is a level of quality assurance that calculations have been performed to the stated methodology. This part of the report forms the basis for our top-down analysis.

For the year to December 2015, the GPFG annual report states these total returns as 23.71% and 12.47% calculated in NOK and the funds international currency basket (CCY) respectively. The high-level performance calculation of the return is the result of two primary inputs, the Net Asset Value (NAV) which is the total value of the assets less the value of the liabilities, and the transfer of capital into and out of the fund, and therefore the verification of these components has been central to the quality assurance function. The review of the NAV component was conducted in the context of its composition; this being bank deposits, real estate assets and

investment properties, and all other financial assets and liabilities. The second primary input relates to the transfer of capital into and out of the real estate portfolio, most particularly for the acquisition of financial assets and investment properties throughout the year.

Using the input data alongside supplied foreign exchange rates and accounting adjustments, MSCI have verified the calculation methodology on which the performance results are based in relation to the NAV and capital transfers provided at each month and transfer event. Furthermore, upon rolling up the inputs into a set of performance returns for the construction of the published annual return, MSCI is able to replicate the published results on both a NOK and CCY denominated basis.

On the basis of these quality assurance calculations, it is the opinion of MSCI that the performance statements and headline results published by Norges Bank on its real estate investments have been calculated consistently and in accordance with the methodology required by the Norwegian Ministry of Finance.

PERFORMANCE CALCULATION (YEAR TO DEC-15)	NORGES BANK	MSCI	DIFFERENCE
Net Asset Value* as at Dec-15 (NOK), millions	235,198.5	235,198.5	0.00
Net transfers into the portfolio (NOK), millions	54,158.6	54,158.6	0.00
Annual Return (NOK)	23.71%	23.71%	0.00
Annual Return (CCY)	12.47%	12.47%	0.00

Source: MSCI, Norges Bank

<sup>\*</sup> Top-down NAV figure may differ from the NAV used in the bottom-up approach. This is due to the difference between Norges Bank Real Estate values and the direct-level valuations MSCI receives from each joint venture.

## MSCI PERFORMANCE ANALYSIS

## REAL ESTATE BENCHMARKING

Given the maturing nature and globalization of real estate markets, there is scope to measure and compare performance across global markets. Benchmarking is a well-established tool in liquid asset classes and is increasingly being applied for direct real estate. As for other asset classes, the benchmarking of real estate portfolios may enable investors to monitor their investments in a wider context, and provide useful insights into the reasons for out- or underperformance.

Although improvements have been made in developing real estate benchmarks, there remain limitations due to the uniqueness and potential large scale or "lumpiness" of individual real estate assets. These difficulties are compounded when building benchmarks across national real estate markets, due to differences in the quality of data and the frequency with which the benchmarks are released. A further factor to consider is that individual assets can have a significant influence on a portfolio's return during the period of building up a real estate portfolio. In addition, real estate benchmarks are likely to comprise mostly held investments, with a smaller proportion being subject to transaction or development than in a portfolio that is under construction.

The level of acquisition costs in the benchmark will therefore be limited compared with those of that portfolio.

At this stage of portfolio constructions there are likely to be notable differences between the portfolio and benchmark, due to asset-specific factors. For this combination of reasons, the results of the analysis need to be interpreted with care.

For more information on real estate benchmarking please visit https://www.msci.com/real-estate

In this report, the benchmark determined by MoF includes countries where MSCI is represented globally, excluding Norway, and is adjusted to the MSCI estimated market weights applied to the IPD Global Annual Property Index.

Given that the GPFG is benchmarked against the wider global real estate market, including countries where the fund is not currently represented, it is important to understand the main trends in the market during the course of the year. For this reason, the following section provides a broad review of the global real estate trends in 2015.

## **REAL ESTATE MARKET REVIEW 2015**

Global property held directly by private investors delivered a total return of 10.7% in 2015, marking the sixth consecutive year of positive performance since the global financial crisis (GFC). Global performance edged modestly upward from 10.0% in 2014, to reach its highest level since 2007. Ireland continued to lead other countries, though returns moderated from near 40.0% in 2014 to 25.0% in 2015. Ireland's performance was followed by Spain (15.3%) and Sweden (14.1%). The UK (13.1%) and USA (12.1%) also provided double-digit returns above their long-term averages and above the global index in 2015.

The cyclical and structural dynamics of real estate have attracted a wave of capital in this cycle, which has propelled the asset class through a period of strong performance. The appeal was initially cyclical, as depressed prices attracted capital in the immediate aftermath of the GFC.

In a typical cycle, tightening real estate yields would slow the flow of capital, but in recent years, record-low bond yields and financing costs have kept spreads attractive. The atypical nature of this cycle continues to keep investors on alert for the inevitable inflection point that, at least in 2015, remained illusory.

Beyond these national variations, there were also significant differences in property sector performance. Industrial assets led the major property sectors again in 2015, driven by a relatively high income return and significant value growth. All four major sectors gained modest momentum in 2015, although the residential sector continued to be the weakest of the four. Residential property performed relatively well during the early years of the recovery, in 2010/11, but a low income return and earlier periods of yield compression have kept its performance just behind the other sectors over recent years.

Performance momentum, 2013-2015

All property annual total return in local currency

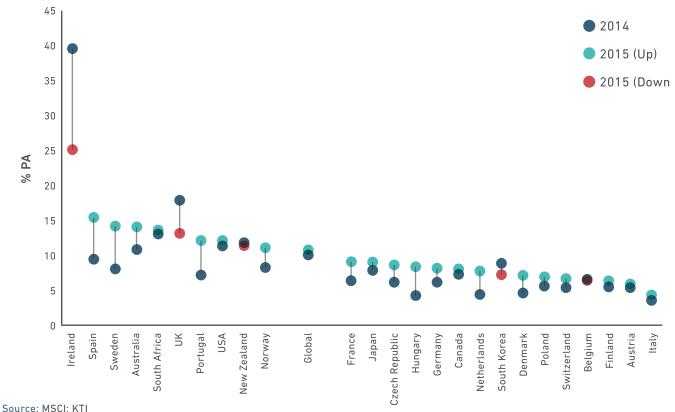
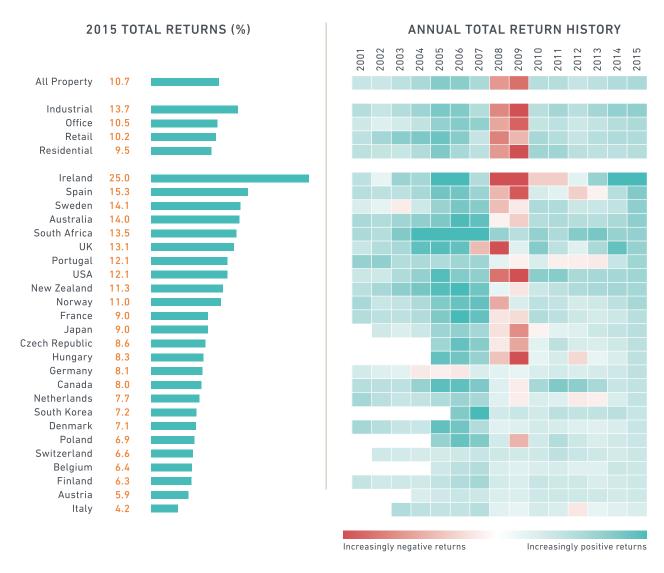


FIGURE 2

Global property performance



Note: Annual returns (shaded cells) reflect range between peaks & lows.

Source: MSCI; KTI

City-specific variations in performance can be significant, even within national markets. In 2015, more than 1000 bps separated the best and worst performing cities in the USA, Canada, and Australia. Even for the smaller, more densely populated European markets, spreads exceeding 500 bps between the top and bottom performing cities could be found in the UK and Germany in 2015.

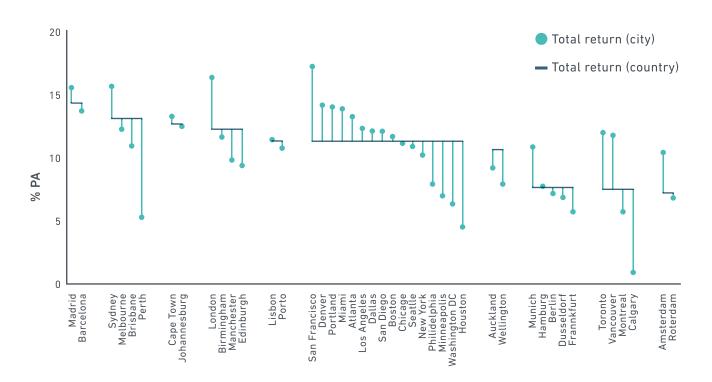
For a property investor, the implication is a two-level approach to geographic allocations. Macroeconomic issues such as interest rates, currency rates, and market transparency are the first level to be considered. These variables impact national markets, and are relatively straightforward concepts with associated risks that can mostly be understood and effectively monitored and measured.

But inside a national market, city-level economics, shifting strategic locations, demographic trends, land use policies and constraints, and supply fundamentals can all lead to differences in cyclical performance and investment opportunities from one metropolitan area to the next. At this subnational level of allocation, the nuances can become more difficult to grasp as well as to measure. The underlying drivers and property type compositions of Las Vegas and Washington, DC, for example, are very different, as are those for Tokyo and Sapporo, Munich and Dusseldorf, and Vancouver and Montreal.

Across most global markets in 2015, income yields stood at or very close to historic lows. To be sure, there are some notable exceptions, including Spain, Ireland, and to a lesser extent, Germany, but in most countries, income yields held at low levels in 2015. In each of the five largest markets in the weighted 25-country global index – the USA, UK, Japan, Germany, and France – the domestic all property income return stood below the global level in 2015.

Performance of cities within countries, 2015

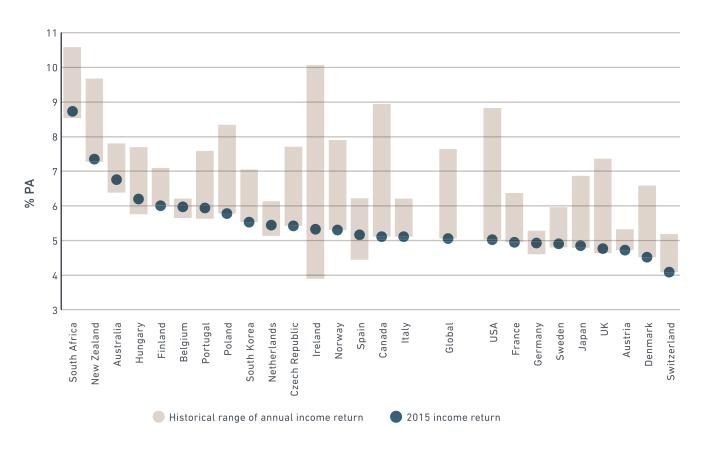
All property annual returns



Source: MSCI; KTI

2015 Income Return Relative to Local Market History

All property annual income return by country



Note: Annual income return histories shown above range from a minimum of 10 years to a maximum of 15 years, depending upon individual market availability.

Source: MSCI; KTI

# PORTFOLIO AND RELATIVE PERFORMANCE

MSCI is well known, within real estate, for the indexes and benchmarks it provides for direct real estate, on portfolios of property held by investing institutions, and this forms the basis for the "bottom-up" approach to performance measurement used in this report. This focuses on the performance of direct real estate investment based on the Gross Asset Value (GAV) of the properties and their relative performance against comparable benchmarks.

One of the key strengths of this methodology is the analytical capabilities it presents.

The difference in the timing of investments needs to be taken into account in calculating performance relative to the benchmark. A more fundamental caveat relates to the construction phase and asset concentration of the portfolio. At the construction stage of building up a real estate portfolio, it is likely that there will be notable differences between the portfolio and benchmark performance, due to the high concentration of specific property risks. These asset specific factors become less significant once the portfolio becomes more mature.

The overall portfolio and benchmark return were 24.0% and 24.1% respectively on an NOK basis, and 10.2% and 10.7% on a local currency basis. This resulted in an FX impact of 13.8% for the portfolio and 13.4% for the benchmark, with a relative difference of 0.4%.

The direct-level local currency returns of 10.2% and 10.7% for the portfolio and benchmark respectively, simply a relative return of -0.5%. This underperformance was driven by income return of 4.3% for the portfolio compared to the 4.8% seen for the benchmark. In contrast, capital growth for the portfolio (5.7%) was slightly above the benchmark (5.6%).

Within the attribution analysis, the portfolio has a structure and property score of 1.1% and -1.5% respectively.

The structure score explains how different sector weights in the portfolio compared to those of the benchmark could have a positive or negative impact on the portfolio. The portfolio benefited from a positive structure score in the UK and US, as it was overweight in the office sector which outperformed the benchmark. On the other hand, the portfolio achieved negative structure scores in Switzerland & Germany, where a strong weighting in offices had a negative impact as this sector underperformed the overall benchmark return considerably.

The property score indicates how assets within the portfolio performed compared to similar assets in the benchmark. In this respect it was mainly UK retail investments, but also office investments in France, that significantly outperformed the benchmark while US office and US industrial investments underperformed the benchmark. The weight of these US holdings in the total portfolio led to the negative overall property score.

## **BALANCE SHEET**

### **JANUARY TO DECEMBER 2015**

The Portfolio balance sheet shows the composition of the Portfolio. Starting from the overall exposure or Gross Asset Value (GAV), the Net Asset Value (NAV) is derived from deducting the total liabilities.

The GAV is a composition of Direct Property
Investments (DIP) and Other Investment Assets (OIA).

	CAPITAL V	ALUE		VALUE CHANGE		
ALL FIGURES SHOWN IN NOK MILLION	DEC '14	DEC '15	NET INVESTMENT	FX IMPACT	LOCAL CURRENCY VALUE CHANGE	
Gross asset value (GAV)	151701.6	252208.1	70159.7	19390.8	30346.8	
Direct property investments (DIP)	118120.2	197060.4	50339.6	19390.8	9209.8	
France	17190.6	19918.9	171.0	1045.6	1511.7	
Retail	1268.6	1391.8	7.4	76.4	39.3	
Office	9182.1	10615.8	39.4	551.6	842.7	
Industrial	2817.0	3513.4	117.1	181.9	397.4	
Residential	-	-	-	-	-	
Other	3922.8	4397.9	7.2	235.6	232.3	
JS	42220.9	97896.8	42036.3	11374.9	2264.7	
Retail	-	697.1	590.7	94.3	12.1	
Office	36417.0	66586.9	21099.4	7464.7	1605.8	
Industrial	3817.3	27930.4	20102.8	3423.4	586.8	
Residential	-	-	-	-	-	
Other	1986.6	2682.4	243.4	392.5	60.0	
JK	36687.0	53902.2	7621.7	4707.2	4886.3	
Retail	15822.2	23092.9	3268.9	1871.1	2130.7 2129.0 558.7 32.0	
Office	15613.5	23362.9 6991.0	3491.3	2129.2		
Industrial	4905.5		860.0	666.7		
Residential	218.3	277.1	1.4	25.4		
Other	127.5	178.4	0.2	14.8	35.9	
Switzerland & Germany	14214.7	16206.3	229.1	1745.7	16.9	
Retail	-	-	-	-	-	
Office	13646.9	15525.5	230.4	1711.7	-63.5	
Industrial	567.7	673.5	-1.4	34.0	73.1	
Residential	-	-	-	-	-	
Other	-	7.3	-	-	7.3	
Rest of the World	7807.0	9136.2	281.5	517.5	530.2	
Retail	-	-	-	-	-	
Office	-	-	-	-	-	
Industrial	7772.3	9082.8	280.4	515.3	514.8	
Residential	-	-	-	-	-	
Other	34.7	53.4	1.1	2.2	15.4	
Other Investment assets	33363.8	54057.0	20693.2	0.0	0.0	
otal liabilities	-11352.8	-17224.0	5634.4	-	-	
Cash	217.6	1090.7	-873.1	-	-	
Debt	-10919.4	-17426.9	6507.5	-	-	
Other Financial Liabilities	-650.9	-887.8	236.9	-	-	
Net asset value (NAV)	140131.2	233893.4	76667.2	19390.8	30346.8	

Note: There's a slight change of GAVs, NAVs and Direct Property Investments between the 2013 to 2014 reports.

### COMPONENTS OF NET FUND RETURN

#### **JANUARY TO DECEMBER 2015**

The table below shows the build of NAV return from the direct investment property return. The impact from each fund structure is represented in percentage points starting with Leverage to Capital Recognition Policy. The NAV return calculated bottom up would therefore be the sum of direct investment return and total contribution from the fund structures.

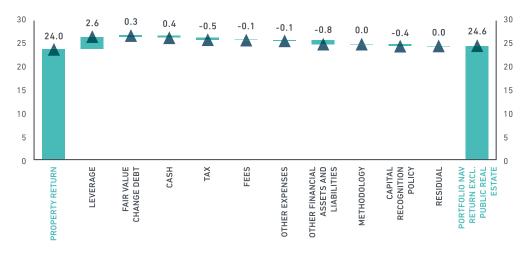
COMPONENTS OF NET FUND RETURN (BOTTOM-UP APPROACH)	GLOBAL - PORTFOLIO	IPD® GLOBAL - BENCHMARK*	DIFFERENCE		
Direct Investment Property Return (%)	24.0	24.1	<b>-</b> 0.1		
Contribution from Fund Structure					
Leverage	<b>1</b> 2.6	1.8			
Fair Value Change Debt	<b>↑</b> 0.3	→ 0.0			
Cash	<b>-</b> 0.4	→ 0.0			
Tax	<b>-</b> 0.5	→ 0.0			
Fees	<b>-</b> 0.1	<b>♣</b> -0.1			
Other Expenses	<b>-</b> 0.1	→ 0.0			
Other Financial Assets and Liabilities	-0.8	→ 0.0			
Methodology	<b>↑</b> 0.0	→ 0.0			
Capital Recognition Policy	-0.4	→ 0.0			
Residual	● 0.0	→ 0.0			
Total	<b>↑</b> 0.6	1.8			
Private Real Estate Return including Contribution from Real Estate Fund Structure (%)	24.6	25.9	<b>♣</b> -1.3		
Public Real Estate Return (%)**	14.7	-			
NET FUND RETURN (TOP-DOWN APPROACH) (%)	GLOBAL - PORTFOLIO	IPD® GLOBAL - BENCHMARK*	DIFFERENCE		
Portfolio NAV Return	23.7	25.9	<b>↓</b> -2.2		

All figures shown in NOK

Note: The graph below displays the breakdown of the Portfolio NAV return by each individual component excluding impact from Public Real Estate. Starting with direct property investment on the left, each component adds either a positive or negative return (bar) to the cumulated NAV return (dot). The sum of the components results in the total NAV over the period which is shown by the bar on the right.

## Portfolio impact analysis

Last 12 months (%)



## Time series

## Annual returns (%)

	TOP-DOW	TOP-DOWN IN NOK		JP IN NOK	BOTTOM-UP IN LOCAL CURRENCY	
	2014	2015	2014	2015	2014	2015
Portfolio	27.5	23.7	27.0	24.0	11.8	10.2
Benchmark	27.6	25.9	26.4	24.1	9.9	10.7
Relative	-0.1	-2.2	0.6	-0.1	1.9	-0.5

Note: All calculated periodic returns are linked geometrically.

- \* Benchmark adjusted by the same level of Debt and Fees components (as a percentage of value), as reported for GPFG
- \*\* Public Real Estate Return of 21.2% reflects the return on shares and is not included in the property level analytics (disaggregation into property type and geography). At year-end 2015 GPFG real estate portfolio held NOKm 54057 in public real estate, which reflected 23.1% of the net asset value.

## **CURRENCY IMPACT**

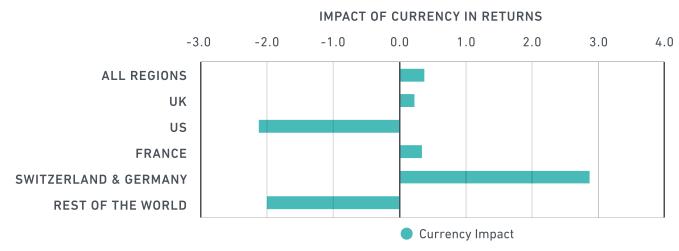
### **JANUARY TO DECEMBER 2015**

The table below shows the returns for the Portfolio and Benchmark in NOK and local currency. The FX impact expresses the difference between the returns in NOK and local currency for the portfolio and benchmark.

The difference in FX impact between the portfolio and benchmark explains the out or underperformance caused by the currency exchange.

		TC	TAL RETURN I	NOK	TOTAL RETURN LOCAL CURRENCY		FX IMPACT			
ALL FIG	URES SHOWN IN %	PORTFOLIO	ВМК	DIFFERENCE	PORTFOLIO	вмк	DIFFERENCE	PORTFOLIO	вмк	DIFFERENCE
Globa	l	24.0	24.1	-0.1	10.2	10.7	-0.5	13.8	13.4	0.4
Franc	e	20.5	15.3	5.2	13.7	8.8	4.9	6.8	6.5	0.3
	Retail	13.6	15.8	-2.2	7.2	9.3	-2.1	6.4	6.5	-0.1
	Office	21.0	15.8	5.2	14.2	9.3	4.9	6.8	6.5	0.4
	Industrial	27.4	21.1	6.3	20.2	14.6	5.7	7.1	6.5	0.6
	Residential	-	10.6	-	-	4.3	-	-	6.2	-
	Other	16.6	15.4	1.2	10.0	8.7	1.3	6.6	6.6	-0.1
US		25.1	32.0	-6.9	7.3	12.1	-4.8	17.8	19.9	-2.1
	Retail	-	32.4	-	-	12.3	-	-	20.1	-
	Office	26.1	31.5	-5.3	7.3	11.7	-4.4	18.8	19.8	-1.0
	Industrial	25.7	35.0	-9.3	9.2	14.5	-5.4	16.5	20.4	-3.9
	Residential	-	31.0	-	-	11.3	-	-	19.7	-
	Other	24.4	29.1	-4.7	5.8	9.6	-3.9	18.6	19.5	-0.9
UK		28.2	26.3	1.9	15.0	13.3	1.6	13.2	13.0	0.2
	Retail	30.0	22.2	7.8	16.6	9.6	7.0	13.5	12.6	0.9
	Office	26.7	31.7	-5.1	13.5	18.2	-4.7	13.1	13.5	-0.4
	Industrial	27.9	30.1	-2.2	15.2	16.7	-1.5	12.8	13.4	-0.6
	Residential	28.8	24.0	4.8	15.4	11.3	4.1	13.4	12.7	0.7
	Other	45.3	24.9	20.4	30.2	12.0	18.1	15.1	12.8	2.3
Switz	erland & Germany	17.0	17.4	-0.3	4.3	7.5	-3.2	12.7	9.8	2.9
	Retail	-	16.1	-	-	7.4	-	-	8.7	-
	Office	16.6	15.1	1.6	3.8	6.4	-2.7	12.9	8.7	4.2
	Industrial	26.3	20.2	6.1	19.2	12.2	7.0	7.1	8.0	-0.9
	Residential	-	23.2	-	-	9.1	-	-	14.0	-
	Other	-	14.3	-	-	5.4	-	-	8.9	-
Rest	of the World	19.8	18.3	1.5	12.9	9.4	3.5	6.9	8.9	-2.0
	Retail	-	15.4	-	-	9.3	-	-	6.2	-
	Office	-	18.7	-	-	9.2	-	-	9.6	-
	Industrial	19.7	18.7	1.0	12.8	9.3	3.5	6.9	9.5	-2.5
	Residential	-	20.7	-	-	9.4	-	-	11.3	-
	Other	30.9	22.3	8.7	23.6	11.8	11.8	7.3	10.5	-3.2

## Relative impact of currency on returns



## ATTRIBUTION ANALYSIS

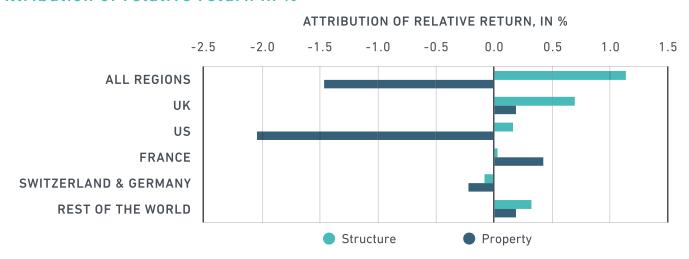
#### **JANUARY TO DECEMBER 2015**

The attribution technique calculates that part of the relative return derived from the Portfolio's Gross Asset Value relative weighting in the strong or weak sectors of the market (structure component), and that

portion which is due to the exceptional performance of the Portfolio's own assets within each segment of the market (property component).

	TOTAL RE	ETURN LOCAL CU	RRENCY	ATTRIBUTION ANALYSIS		PERCENTAGE OF CAPITAL EMPLOYED			
ALL FIGURES SHOWN IN %, RETURNS IN NOK	PORTFOLIO	ILIO BMK RELATIVE		PROPERTY	STRUCTURE	PORTFOLIO BMK		DIFFERENCE	
Global	10.2	10.7	-0.5	-1.5	1.1	100.0	100.0	0.0	
France	13.7	8.8	4.9	0.4	0.0	11.4	5.8	5.7	
Retail	7.2	9.3	-2.1	0.0	0.0	0.8	1.2	-0.4	
Office	14.2	9.3	4.9	0.3	0.0	6.1	3.0	3.1	
Industrial	20.2	14.6	5.7	0.1	0.1	2.0	0.3	1.6	
Residential	_	4.3	_	_	0.0	0.0	0.8	-0.8	
Other	10.0	8.7	1.3	0.0	0.0	2.6	0.4	2.2	
US	7.3	12.1	-4.8	-2.0	0.2	44.7	41.0	3.7	
Retail	-	12.3	-	-	-0.1	0.4	7.3	-6.9	
Office	7.3	11.7	-4.4	-1.3	0.1	30.8	16.1	14.7	
Industrial	9.2	14.5	-5.4	-0.6	0.2	12.0	6.7	5.4	
Residential	-	11.3	-	-	0.0	0.0	9.6	-9.6	
Other	5.8	9.6	-3.9	-0.1	0.0	1.5	1.4	0.2	
UK	15.0	13.3	1.6	0.2	0.7	28.9	11.0	17.9	
Retail	16.6	9.6	7.0	0.8	-0.1	11.9	4.7	7.2	
Office	13.5	18.2	-4.7	-0.6	0.7	12.8	3.0	9.8	
Industrial	15.2	16.7	-1.5	-0.1	0.1	3.9	1.8	2.1	
Residential	15.4	11.3	4.1	0.0	0.0	0.2	0.6	-0.4	
Other	30.2	12.0	18.1	0.0	0.0	0.1	0.9	-0.8	
Switzerland & Germany	4.3	7.5	-3.2	-0.2	-0.1	9.7	9.6	0.1	
Retail	-	7.4	-	-	0.1	0.0	2.4	-2.4	
Office	3.8	6.4	-2.7	-0.2	-0.2	9.3	3.9	5.4	
Industrial	19.2	12.2	7.0	0.0	0.0	0.4	0.5	-0.1	
Residential	-	9.1	-	-	0.0	0.0	2.3	-2.3	
Other	-	5.4	-	-	0.0	0.0	0.5	-0.5	
Rest of the World	12.9	9.4	3.5	0.2	0.3	5.3	32.6	-27.4	
Retail	-	9.3	-	-	0.1	0.0	8.6	-8.6	
Office	-	9.2	-	-	0.2	0.0	14.4	-14.4	
Industrial	12.8	9.3	3.5	0.2	0.0	5.2	3.0	2.3	
Residential	-	9.4	-	-	0.1	0.0	4.7	-4.7	
Other	23.6	11.8	11.8	0.0	0.0	0.0	1.9	-1.9	

## Attribution of relative return in %



## APPENDIX: TECHNICAL NOTE

All calculations within the report and specified in this section are in line with MSCI Global Methodology Standards for Real Estate Investment if not stated otherwise. Further information on MSCI applied methodologies can be found in the MSCI Global Data Standards for Real Estate Investment and the MSCI Global Methodology Standards for Real Estate Investment.

# TOTAL RETURN (DIRECT PROPERTY/ OTHER INDIRECT ASSETS)

The return on an asset is the capital appreciation net of capital expenditure and receipts plus net income generated from the asset expressed as a percentage of capital employed during the holding period. Capital employed is the capital invested in an asset during the analysis period, that is, the capital value of the asset at the start of the holding period and any additional investments to the asset during the holding period.

In other words, total return is the total money return ('numerator') as a percentage of the capital employed ('denominator').

$$TR_{GAV,t} = \frac{(CV_t - CV_{(t-1)} - CEXP_t + CREC_t + NI_t)}{(CV_{(t-1)} + CEXP_t)} \times 100$$

CV = Current Capital Value

 $CV_{(t-1)}$  = Previous Month Capital Value

**CEXP**<sub>t</sub> = Total Capital Expenditure during month (incl. purchase, development and capital expenditure)

NI, = Net Income Receivable over the month

## CAPITAL GROWTH

The capital growth component is defined as following

$$CG_{GAV,t} = \frac{(CV_{t} - CV_{(t-1)} - CEXP_{t} + CREC_{t})}{(CV_{(t-1)} + CEXP_{t})} \times 100$$

### **INCOME RETURN**

The income return component is defined as following

$$IR_{GAV,t} = \frac{NI_{t}}{(CV_{(t-1)} + CEXP_{t})} \times 100$$

## **TOTAL RETURN (NAV)**

Total return on NAV level is an extension of the GAV total return formula. The existing methodology is enriched by including fees, tax and debt. The net asset value in each time period is calculated as the difference between current GAV and net debt.

Where net debt is calculated as follow

$$NetDebt_t = Debt_t - Cash_t$$

The NAV total return is defined as

$$TR_{NAV,t} = \frac{(NAV_t - NAV_{(t-1)} - CEXP_t + CREC_t - RP_t + DD_t - Tax_t - Fees_t) + (NI_t - I_t)}{(NAV_{(t-1)} + CEXP_t - DD_t)} \times 100$$

I, = Interest payments on NetDebt,

Tax, = Tax payments in period t

RP, = Repayment on NetDebt,

Fees, = Fees in period t

DD. = Drawdown / Increase in NetDebt.

## IMPACT OF DEBT

MSCI uses the ratio method to calculate impact of debt. However, in this report, the impact of debt (IDt) is the arithmetic difference between the leveraged direct property returns and the total return on GAV basis.

$$ID_t = TR_{Leveraged,t} - TR_{GAV,t}$$

Leveraged returns are calculated similar to the NAV calculation, but ignore tax and fees.

$$\begin{array}{c} \mathsf{TR}_{\mathsf{Leveraged},t} \\ = \end{array} \frac{ (\mathsf{NAV}_{\mathsf{t}} - \mathsf{NAV}_{(\mathsf{t-1})} - \mathsf{CEXP}_{\mathsf{t}} + \mathsf{CREC}_{\mathsf{t}} - \mathsf{RP}_{\mathsf{t}} + \mathsf{DD}_{\mathsf{t}}) + (\mathsf{NI}_{\mathsf{t}} - \mathsf{I}_{\mathsf{t}}) }{ (\mathsf{NAV}_{(\mathsf{t-1})} + \mathsf{CEXP}_{\mathsf{t}} - \mathsf{DD}_{\mathsf{t}}) } \times 100 \end{array}$$

## **RELATIVE RETURN**

MSCI Global Methodology Standards for Real Estate Investment for calculating relative returns is by taking the ratio of the fund return to the benchmark return. In this report, the relative return is the arithmetic difference between the fund performance and the chosen benchmark performance.

$$TR_{fundt}$$
 = Total return of fund (NAV)

$$TR_{benchmark,t}$$
 = Total return of benchmark (NAV)

$$RR_{t} = TR_{fund,t} - TR_{benchmark,t}$$

## COMPOUNDED PERFORMANCE MEASURES

All MSCI measures are calculated on monthly basis. In order to produce measures on a higher time denomination, the concept of compounding is applied. Compounding is performed as following (taking the annualised total return measure as an example):

$$100 \times \left[ \prod_{i=0}^{11} \left( 1 + \frac{TR_{t+i}}{100} \right) - 1 \right] = 100 \times \left[ \left( 1 + \frac{TR_{t}}{100} \right) \times \left( 1 + \frac{TR_{t-1}}{100} \right) \times ... \times \left( 1 + \frac{TR_{t-11}}{100} \right) - 1 \right]$$

TR, = Total return

### ATTRIBUTION ANALYSIS: STRUCTURE SCORE

Structure Score provides information on whether, compared with a peer group, an individual portfolio is best allocated to take advantage of market conditions.

MSCI Global Methodology Standards for Real Estate Investment for relative return is the geometric method which stands in contrast to the arithmetic approach used in this formula. Structure Score is the proportion of the relative return attributable to the weightings of the portfolio relative to the benchmark in each of the segments used in the analysis.

$$\left[ \text{ Weighting}_{\text{Fund,t}} - \text{Weighting}_{\text{Market,t}} \right] \times \left[ \text{TR}_{\text{Market}\_\text{Segment,t}} - \text{TR}_{\text{Market,t}} \right]$$

Weighting = Weighting of the fund by Capital Employed

 $Weighting_{Market,t}$  = Weighting of the market by Capital Employed TR<sub>Market\_Segment,t</sub> = Market Total Return per segment

 $TR_{Market,t}$  = Market Total Return in period t

## ATTRIBUTION ANALYSIS: PROPERTY SCORE

Property scores indicate how well individual assets are performing when compared with their peers.

MSCI Global Methodology Standards for Real Estate Investment for relative return is the geometric method which stands in contrast to the arithmetic approach used in this formula.

Property score is the proportion of the relative return attributable to the performance of the fund's properties relative to the benchmark in each segment.  $Weighting_{Fund,t} \times [TR_{Fund\_Segment,t} - TR_{Market\_Segment,t}]$ 

 $Weighting_{Fund,t}$  = Weighting of the fund by Capital Employed

 $TR_{Fund\_Segment,t}$  = Fund Total Return per segment in period t

 $TR_{Market\_Segment,t}$  = Market Total Return per segment in period t

## ATTRIBUTION ANALYSIS: FOREIGN EXCHANGE (FX) IMPACT

MSCI Global Methodology Standards for Real Estate Investment for relative return is the geometric method which stands in contrast to the arithmetic approach used in this formula.

The FX impact in context with the attribution analysis explains the contribution of the relative out- or under-performance of the fund's FX impact with the benchmark's FX impact. FX impact behaves qualitative as the property score, but is solely focused on FX.

$$Weighting_{Fund,t} \times (TR_{FX,Fund,t} - TR_{no-FX,Fund,t}) - Weighting_{Market,t} \times (TR_{FX,Market,t} - TR_{no-FX,Market,t})$$

 $Weighting_{Fund.t}$  = Weighting of the fund by Capital  $\mathsf{TR}_{\mathsf{no-FX},\mathsf{Fund},\mathsf{t}}$ = Fund Total Return in period t, Employed in period t without currency impact

 $Weighting_{Market,t}$  = Weighting of the market by Capital = Market Total Return in period t,

Employed in period t with currency impact

 $\mathsf{TR}_{\mathsf{FX},\mathsf{Fund},\mathsf{t}}$ = Fund Total Return in period t, = Market Total Return in period t,  $\mathsf{TR}_{\mathsf{no-FX,Fund,t}}$ with currency impact

without currency impact

## **CURRENCY EXCHANGE RATES**

All foreign currencies are converted to the reporting currency at the WM/Reuters end-month closing spot rates.

## COMPONENTS OF NET FUND RETURN

MSCI calculates real estate investment performance at the asset and fund level. The components of Net Fund Return analysis attempts to bridge the gap between the underlying unleveraged property returns to the Net of Fee fund level return by analysing the impact of separate fund level structures highlighted below.

LEVERAGE: The impact of debt associated with the fund, the pure leverage element accounts for the nominal effect of leverage.

FAIR VALUE CHANGE DEBT: The impact of the profit and loss associated with Marked to Market debt compared to the book value.

CASH: Layering cash immediately after leverage impacts allows the undistorted analysis of the net debt position.

TAX AND OTHER EXPENSES: Impact of Tax exhibited on the fund, although most funds are tax exempt if present they will reduce returns.

MANAGEMENT FEES: Fund management fees are then deducted as this allows the calculation of a net fund return, which an average investor will receive once the manager has been remunerated for managing the fund.

METHODOLOGY: The effect of different calculation methods between MSCI and NBIM as MSCI employs a monthly based calculation and NBIM calculates on a daily basis.

CAPITAL DIFFERENCE: The impact of returns due to the differences in MSCI and NBIM capital employed.



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